



Republic of the Philippines
DEPARTMENT OF ENERGY

Republic of the Philippines
Rural Power Project - GEF Grant No. TF 052188
Project ID No. P066397

Consulting Services

REQUEST FOR EXPRESSIONS OF INTEREST

The Department of Energy (DOE) has received financing from Global Environment Facility (GEF), through the World Bank, toward the cost of the Rural Power Project (RPP), and intends to apply part of the proceeds for consultant services. The services required is for a **Transaction and Implementation** Consultant firm to advise, proactively manage and coordinate the completion of the design, preparation and execution of the **Sustainable Solar Market Packages** (SSMP 2) tenders and the financial closure of the contracts, and then to lead the DOE Project Management Office (PMO) in the management of these contracts.

The RPP promotes the use of renewable energy technologies, particularly solar PV systems, on a commercial basis for dispersed households that are not feasible to be connected to the grid. Under the scheme, the RPP has introduced **Project ACCESS** (Accelerating Community Electricity Services using Solar) using the SSMP approach. SSMP recognizes that the scale of solar business operation must be sufficiently large to overcome the transaction costs of doing business in remote areas and to create a commercially viable business. SSMP employs the following enabling measures:

- Clustering of communities (barangays) into commercially viable SSMP packages that will be bid out on a competitive basis;
- Use of public and donor resources to finance the energy requirements for key public facilities such as barangay halls, health centers, schools, street lights, etc.;
- Innovative subsidies to buy down the capital costs and improve affordability of home systems;
- Financial incentives and technical assistance for firms to address market barriers; and
- Strong focus on after-sales services and continued marketing.

Following DOE-PMO's experience in piloting the first SSMP initiative, a follow-on Project ACCESS is under preparation using the SSMP approach, and will target an estimated 572 barangays.

The assignment will be for two years, in two phases. Under phase 1, the scope of work will entail (i) review SSMP1 (pilot) experience, (ii) review design and preparations for SSMP2 including risk analysis and recommendations of improvements, (iii) prepare the SSMP2 bid packages, (iv) review implementation capacities for SSMP2 and recommend improvements, and (v) coordinate and control quality of all activities to achieve financial closure of SSMP2 transactions. Under phase 2, work will include (vi) coordinate, facilitate and support SSMP2 linked communications, capacity building, MIS and implementation support activities, (vii) monitor, maintain databases and report on performance of SSMP2 implementation of contracts, (viii) recommend remedial and other actions in cases of contractors' non-compliance for reasons of force majeure or other conditions that impact implementations of

contracts, and (ix) prepare consolidated reports on SSMP2 progress and recommend adjustments to design and activities on an on-going basis.

The Consultant firm shall field a multidisciplinary team comprising a Lead Transaction Advisor, Management and Business Development Specialist, Economist and Financial Analyst, Procurement and Legal Specialist, PV Technical Specialist, and others as necessary to carry out the assignment. The key personnel for this assignment is required to have among them a minimum of ten years experience in managing large transactions, projects on renewable energy and off-grid electrification, as well as experience as Transaction Advisor or Project Manager for public-private partnership projects. Experience in the Philippines directly relevant for this assignment would be a distinct advantage.

The DOE-PMO now invites eligible consultants to indicate their interest in providing the services. Interested consultants must provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.). Consultants may associate to enhance their qualifications.

A consultant will be selected in accordance with the procedures set out in the World Bank's [*Guidelines: Selection and Employment of Consultants by World Bank Borrowers*](#) (May 2002).

Interested consultants may obtain further information at the address below during office hours, 0900 – 1700 hours.

Expressions of interest must be delivered to the address below by **10 January 2008**.

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Rural Power Project – Project Management Office
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